



A client said, “Lillian is without question one of the most brilliant and charismatic speakers I’ve met. Her ability to personally connect with each and every member of her audience is truly remarkable.”

Lillian is a highly sought-after speaker, trainer, coach and author. Her dynamic presentations on the essentials of business networking and effective communicating are transformational.

She is at ease with CEOs and administrative assistants. She’s equally at ease with inspirational keynotes, workshops, in-house training, entertaining luncheon or dinner talks and skills coaching. Her confidence, enthusiasm and zeal create the learning environment you seek and get her consistently awesome reviews.

She was among the first in the world to become an Inscape Publishing certified DiSC® trainer. She helps you speak the language of your customers, peers, supervisors and top management through customized applications for boards of directors, corporate and association staff and sales organizations.

The *Chicago Tribune* calls her a “networking expert,” and the Association Forum of Chicagoland dubs her “the business networking authority.” She’s co-founder of the highly successful Greater Chicago Networking Extravaganza, the premier event that brings together city and suburban businesses in the Chicago area, www.greaterchicagonetworking.com. The 11th one will be May 23, 2012.

Lillian’s book, online courses and other materials are essential components for achieving excellence in business networking and communication skills. She is author of *Breakthrough Networking: Building Relationships That Last* (third edition), *52 Ways to Break the Ice & Target Your Market*, and the *Nothing Happens Until We Communicate* CD/workbook series. She’s also a contributing author to *Masters of Networking* and a co-presenter of the *Marketing Boot Camp* DVDs/workbook. Lillian is a member of the faculty of the new online Redding College and blogs at www.lilliancommunicates.com.

Lillian was honored by the National Speakers Association-Illinois Chapter with the Wordsmith Award in 2011 and as Member of the Year in 2010. In 2009, she was named Outstanding Chicago Speaker by Red Carpet Concierge. She is also a Great Woman of the 21st Century, an Influential Woman in Business and listed in more than a dozen *Who’s Who*.

She’s an instructor in North Central College’s Community Development program and co-founder of Cornucopia, a Chicago-area woman’s organization.

Lillian’s a top graduate of the University of Missouri School of Journalism. Her Fortune 100 experience includes 11 years at AT&T where she coached top executives in communication and media relations skills.

LILLIAN D. BJORSETH

